

An aerial photograph of a high-speed train traveling through a dense, green forest. The train is white with purple accents and is positioned vertically in the center of the frame. The forest is lush and covers the majority of the background. The text is overlaid on the left side of the image.

UAB „LTG LINK“

Strategy summary

2026–2030

MISSION

Connecting people and businesses for a more sustainable future

VISION

Being the backbone of the transport system

VALUES

*Responsibility
Customer
Cooperation
Development*

CUSTOMER EXPERIENCE

DECARBONIZATION

OPERATIONAL
EXCELLENCE

BUSINESS
EXPANSION

ENGAGING
ORGANIZATIONAL
CULTURE

BUSINESS RESILIENCE

VISION

Being the backbone of the transport system

We aim to bring all modes of transport together into a single, well-coordinated ecosystem, with trains at the core of the journey. Our goal is to offer passengers top-quality services and information, making travel planning simple, clear, and convenient.

„LTG Link“

Private limited liability company
LTG LINK is part of the Lietuvos geležinkeliai (LTG) group

Main products and services

1 Passenger transportation on domestic routes

A total of 22 local transport routes

2 Passenger transportation on international routes

Vilnius–Mockava–Warsaw–
Krakow/Szczecin, Vilnius–Riga–Tallinn

3 Additional services

On-board catering, charter services,
advertising, baggage storage, VIP lounge



643

Number of
Employees
(2025-12-31)



24

Transport
route

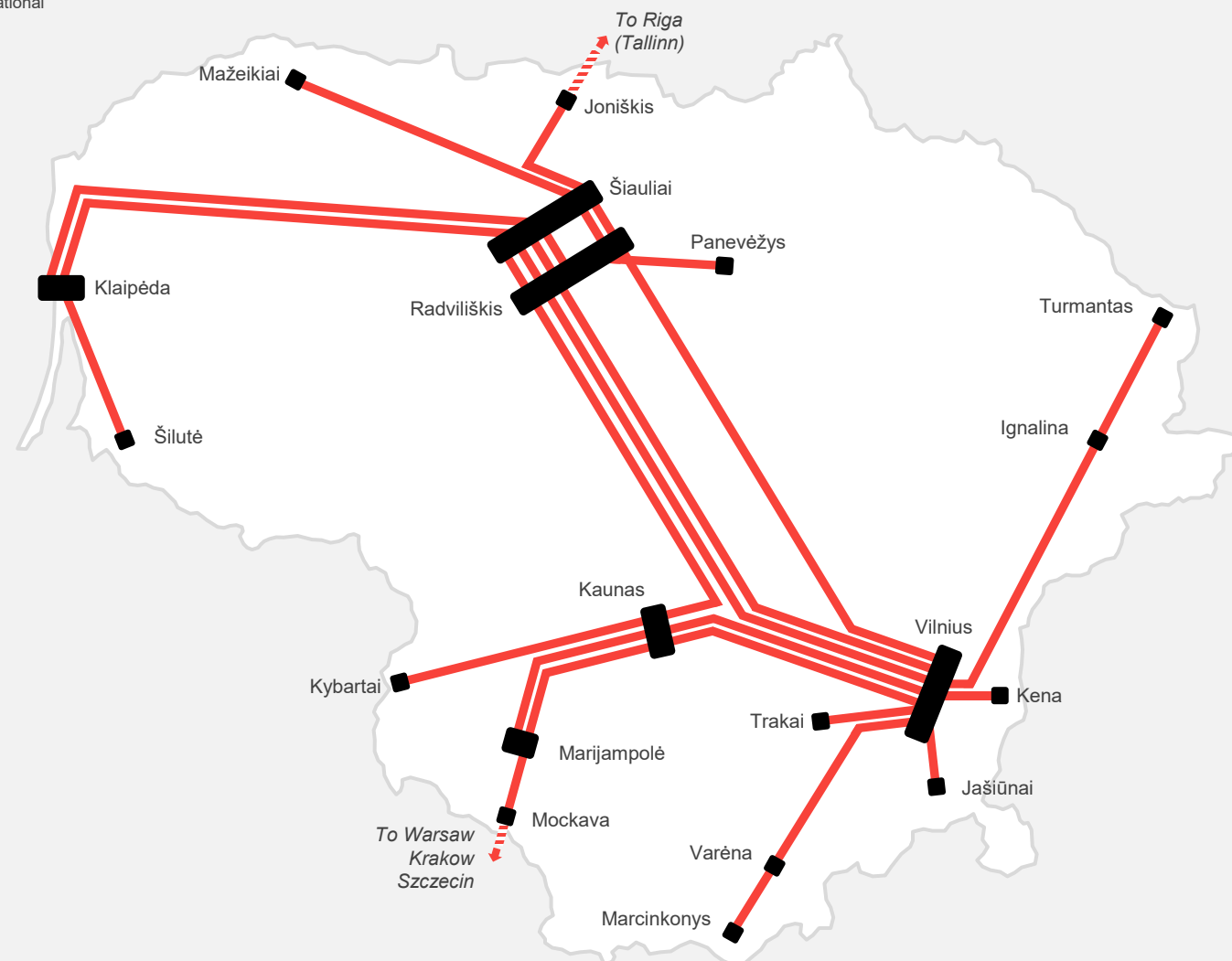


50

Train
fleet

Route map

Domestic route
 International route



Investment projects



Acquisition of electric and battery-powered trains

Objective: comfortable, environmentally friendly, and accessible for passengers with individual needs

EUR 41.49 million has already been invested.
The project is planned to receive EUR 217.3 million in total investments by 2027



Repair, Maintenance, and Readiness Transfer Project of LTG Link

Objective: to adapt/relocate the maintenance facility for the servicing of new trains and to provide a comfortable, innovative working environment

A total of EUR 0.48 million has already been invested.
Planned investments for the project until 2028 are not being disclosed.

*Only part of the contracts have been concluded; the final project budget will be adjusted



LSS- Locomotive Safety System

Objective: to ensure reliable safety systems and complete their installation across 35 rolling stock units

A total of EUR1.04 million has already been invested.
Planned investments for the project by 2027 total EUR 3.5 million.

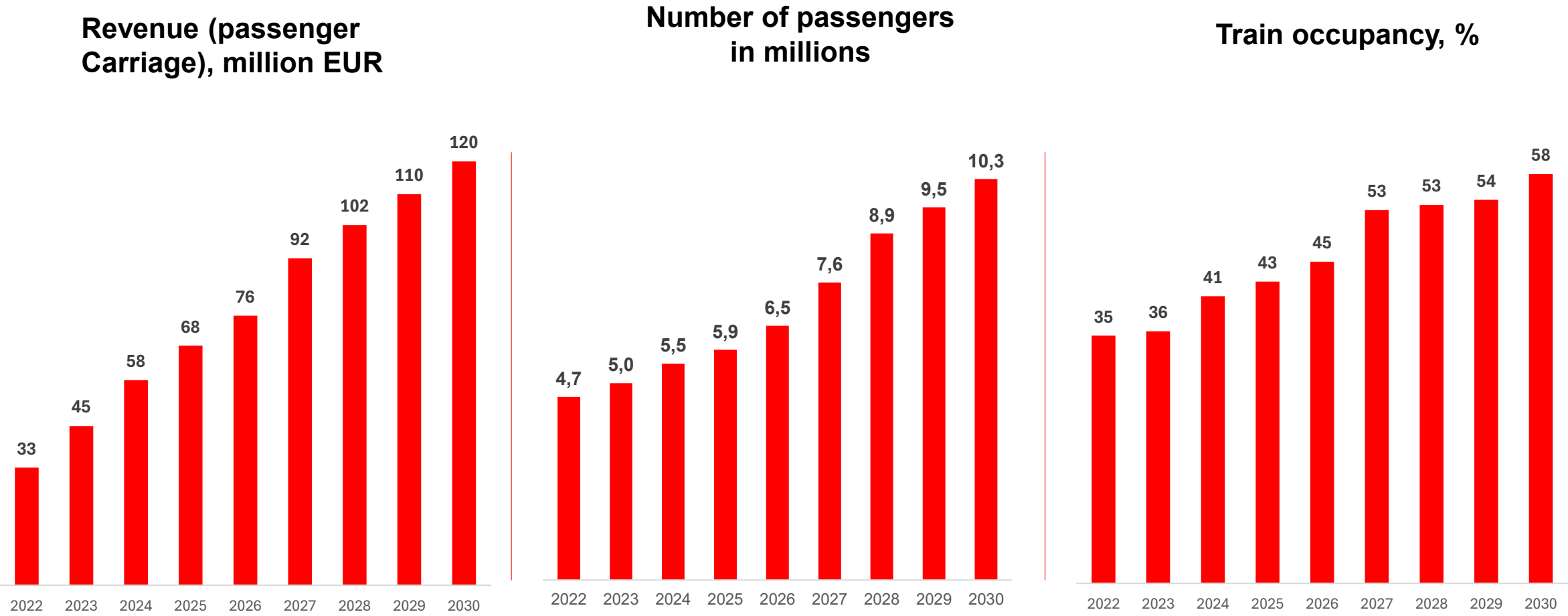


The modernisation of the PESA 620 M train (PRM)

Objective: to adapt PESA 620M trains to PRM requirements

Planned investments up to 2028 amount to €0.98 million

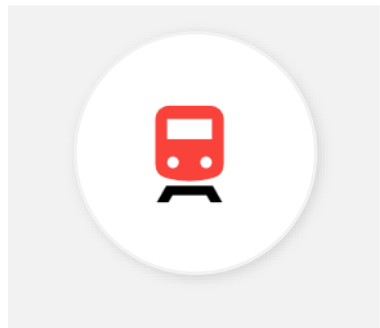
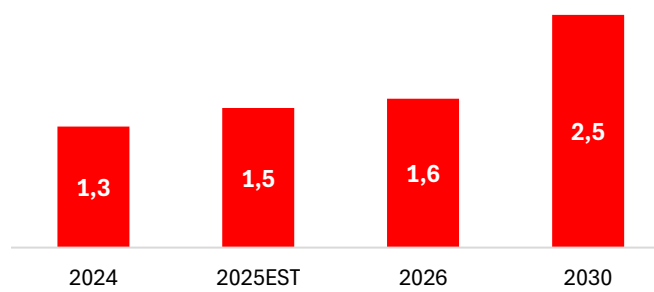
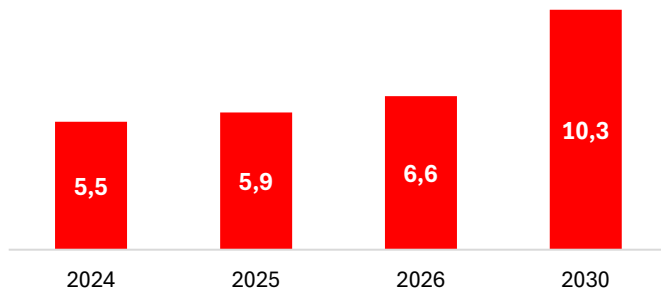
Key performance indicators



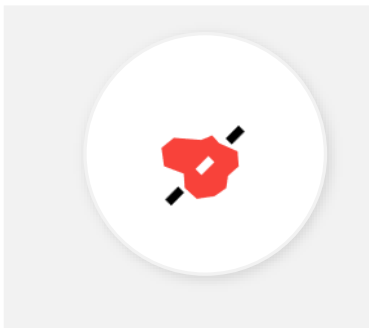
The organization and key stakeholders are united in their belief in the successful ambitious development.

Number of passengers carried,
million passengers

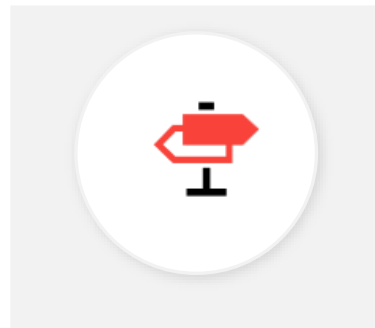
Market share, %



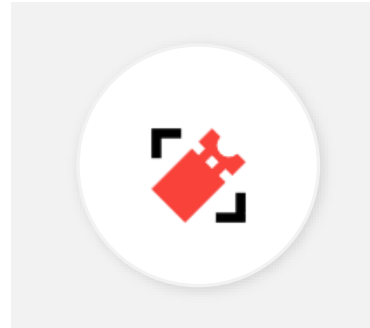
Development of
domestic and
international routes



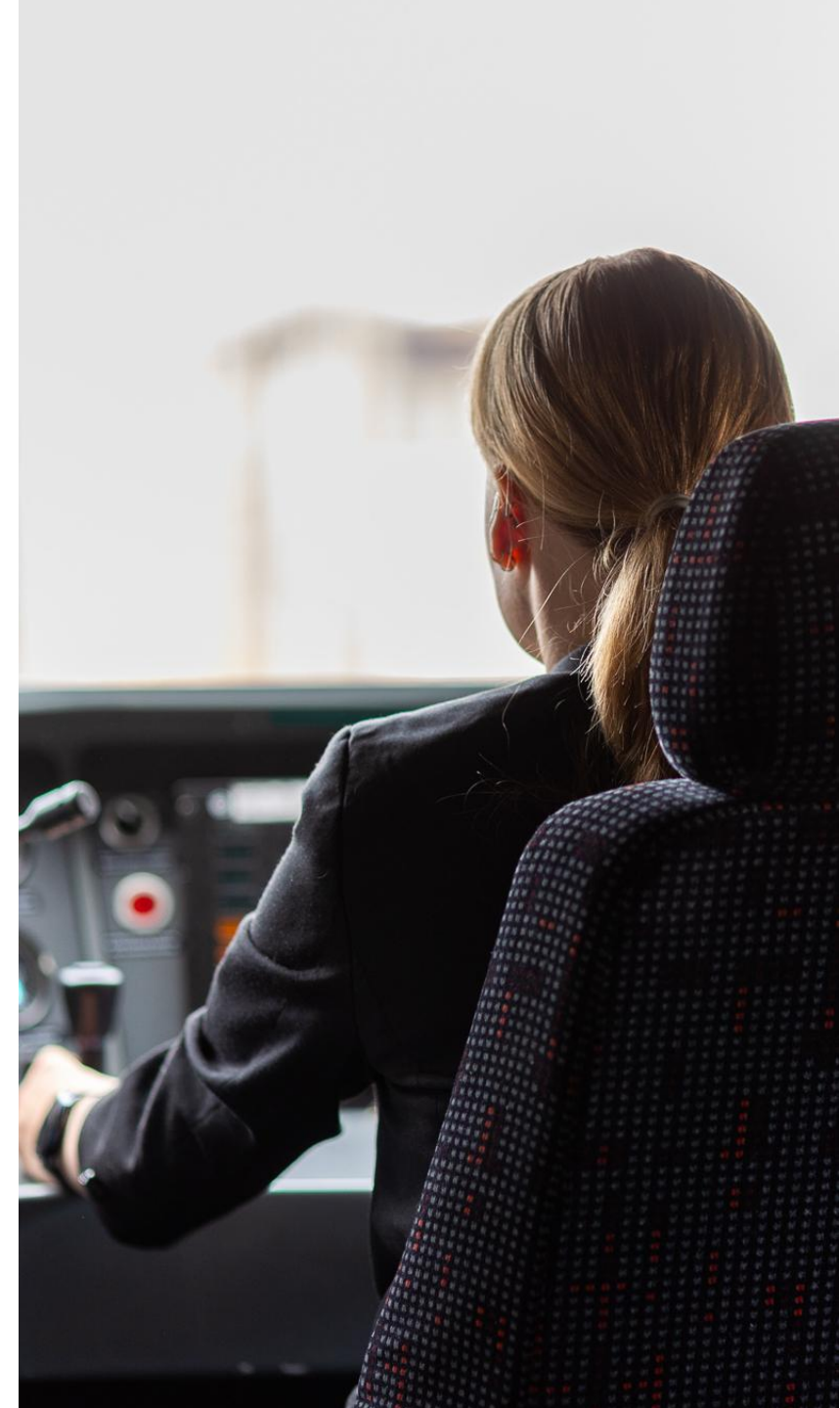
Door-to-Door travel
concept



Travel package
deals

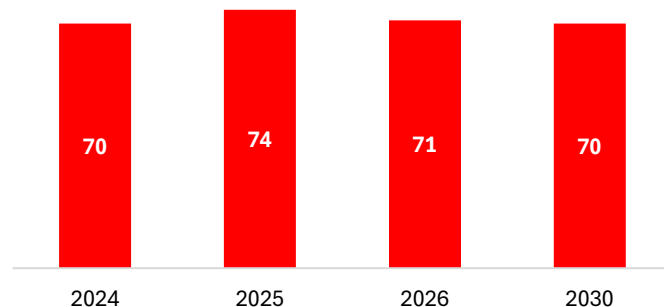


Development of
ticket sales
channels

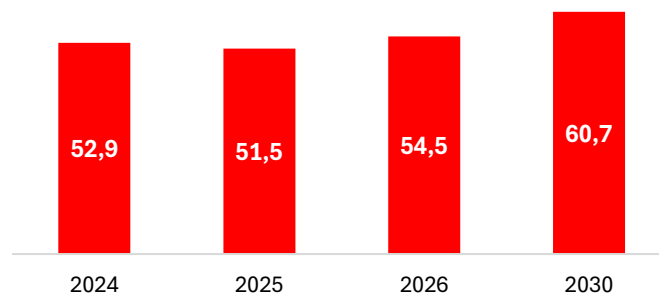


For the target audience, traveling by train is preferable to traveling by car.

NPS



Passenger retention rate, %



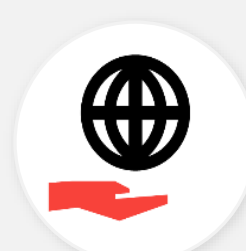
Attracting a target audience



Implementation of quality and measurement tools



Real-time display of travel information

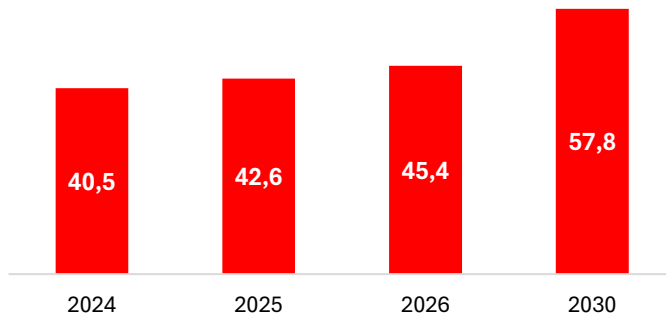


Creating a customer-centric culture

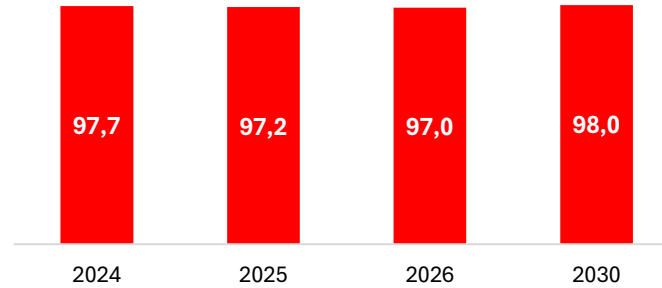


Service provision is based on market potential and sales strategy.

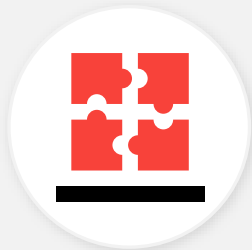
Train occupancy (passenger km/seat km), %



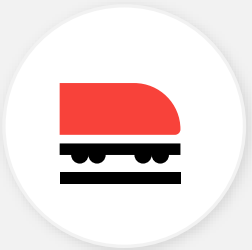
Train punctuality (arrival), %



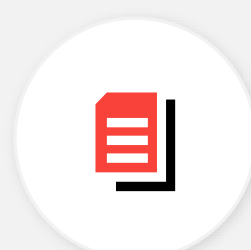
Maturity of the LEAN organization



Implementation of ECM-based maintenance management



Automation and robotization



Data-driven decision making



Train travel is the most reliable

Business resilience level

2025 m.

88,9 %*



4,0

4,8

2026

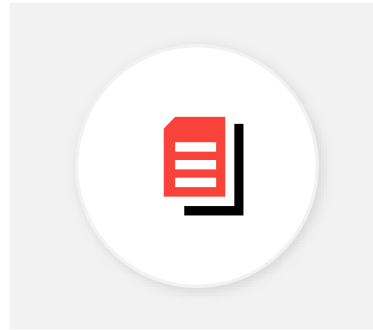
2030



Supplier diversification
to reduce geopolitical
risk



Implementing a safety
culture



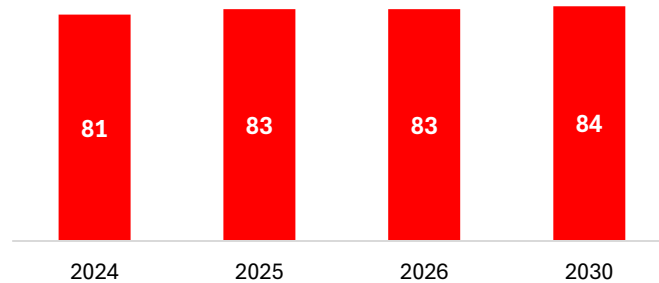
Business continuity
plan

*From 2026, the calculation methodology will be changed. Business resilience will be measured in points.

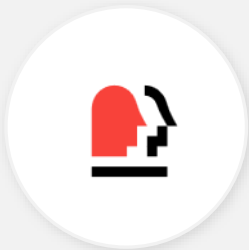


A significant share of LTG Link employees are enthusiasts of public transport and trains

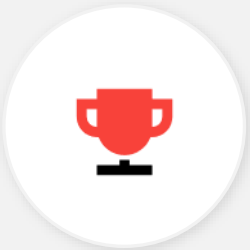
Employee engagement rate



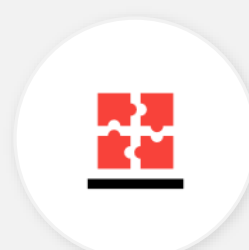
Encouraging employees to use public transport



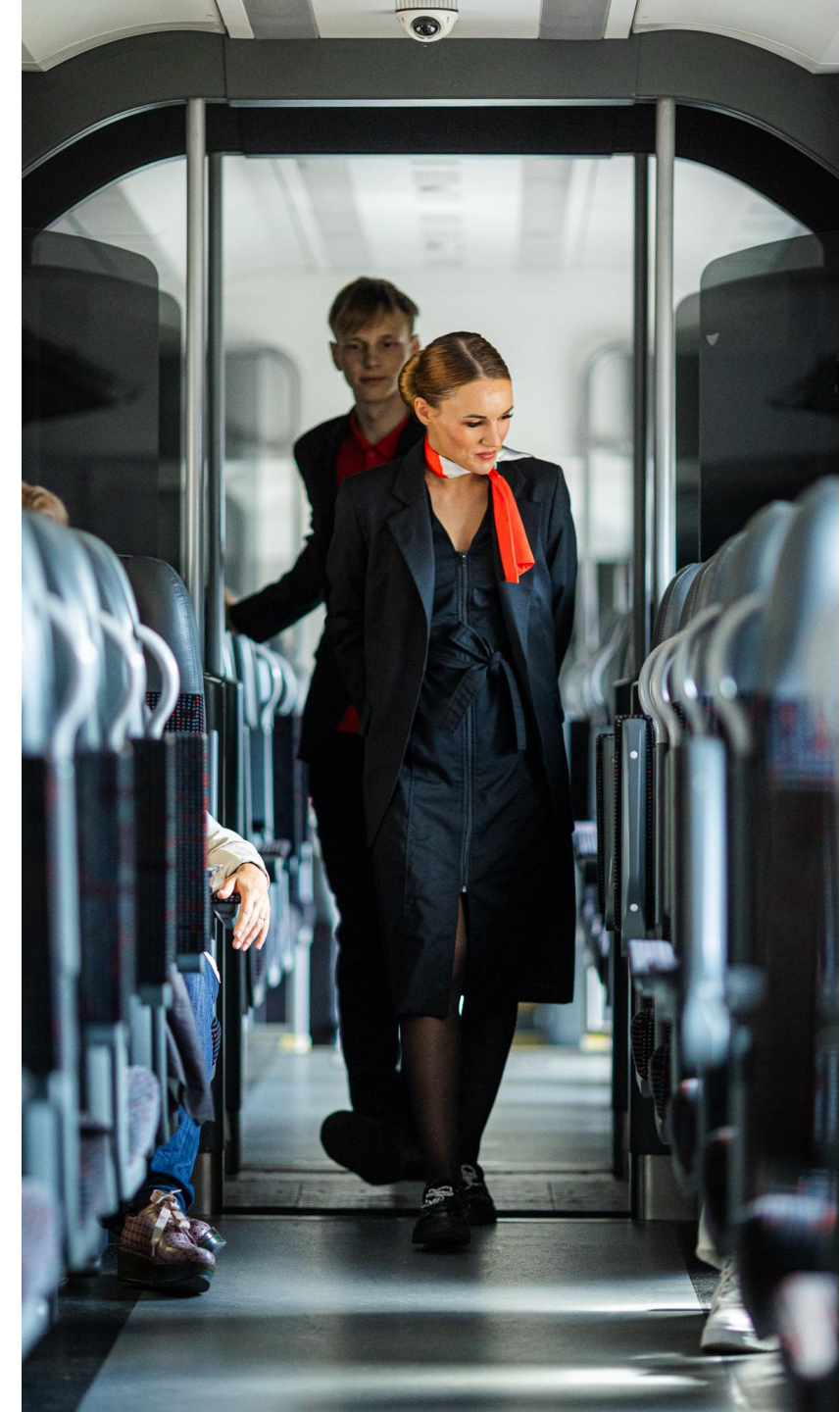
The organization is an ambassador for public transport in the market



Organizational image and awareness

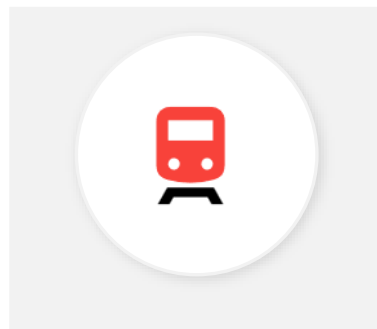
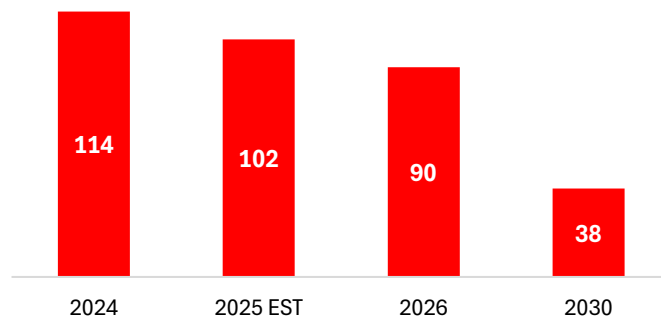


Ensuring employee well-being

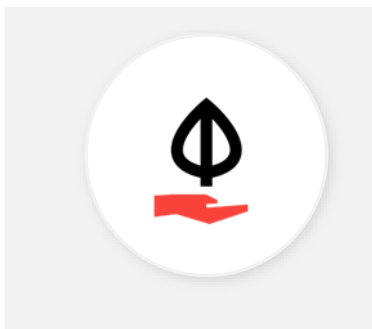


Leader of green travel in Lithuania

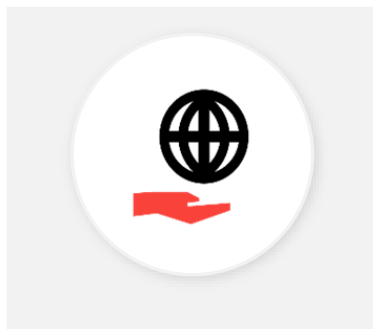
CO₂e per revenue unit, tCO₂e / million EUR



New electric and battery trains to enter service from early 2027



Pilot project on the use of synthetic diesel fuel (HVO100)



Repair, stand, and equipment relocation (new train depot)



An aerial photograph of a high-speed train traveling through a dense, green forest. The train is white with purple accents and is positioned vertically in the center of the frame. The forest is lush and covers the majority of the background. The text is overlaid on the left side of the image.

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